

REGIONAL TRANSIT ISSUE PAPER

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
3	01/11/16	Open	Action	01/05/16

Subject: Awarding a Non-Competitive Contract for Transit Consulting Services to Boothe Transit Consulting LLC

ISSUE

Awarding a Noncompetitive Contract for Transit Consulting Services to Boothe Transit Consulting LLC.

RECOMMENDED ACTION

Adopt Resolution No. 16-01-_____, Approving a Noncompetitive Contract for Transit Consulting Services to Boothe Transit Consulting LLC.

FISCAL IMPACT

Budgeted:	Yes	This FY16:	\$ 45,000
Budget Source:	Operating	Next FY17:	\$ 91,500
Funding Source:	Local	FY18:	\$ 94,500
Cost Cntr/GL Acct(s) or	CC 81	FY19	\$ 48,000
Capital Project #:	GL 630089		
Total Budget:	\$ 279,000	Total Amount:	\$ 279,000

DISCUSSION

On April 15, 2003, RT entered into an indefinite-term contract with Holland & Knight LLP (Holland & Knight) for federal lobbying services. Holland & Knight has assisted RT for the past 12 years in advancing RT's priority transit projects and past congressional appropriations requests, which included the South Sacramento Corridor Phase 2 light rail extension project, Bus Maintenance Facility Expansion, and Vehicle Replacement Programs.

Earlier this year, Holland & Knight informed RT staff of a key personnel change. The departing Holland & Knight employee was the lead advocate for the majority of RT's interests and although he continued working under a contract agreement to serve Holland & Knight clients, Jeff Boothe has formed his own consulting firm, Boothe Transit Consulting, LLC (BTC). RT staff determined that due to this organizational change, it was necessary to revisit the current federal lobbying service contract and solicit proposals for a new federal advocacy contract. The RFP was released on July 30, 2015, and after careful review of the proposals, oral presentations and reference checks, staff determined that the best path forward would be to, under the General Manager/CEO's authority, reject all proposals and enter into a separate contract with Boothe Transit Consulting, LLC. Additionally, on December 10, 2015, Holland & Knight notified RT of its

Approved:

Presented:

Final 01/06/16

General Manager/CEO

Assistant General Manager of Marketing and Communications
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intent to terminate its agreement with RT for federal lobbying services effective December 31, 2015.

It is imperative that RT has an expert transit consultant under contract that is knowledgeable of federal legislative developments and to assist RT with its transit funding needs. Mr. Boothe has familiarity with RT, a very strong expertise in federal transit funding, strong relationships with the Federal Transit Administration, is well-connected in Washington, D.C, and understands RT's challenges.

Per RT's Procurement Ordinance, Article 1.405B2, RT's Board may approve a noncompetitive procurement for contracts that are non-federally funded when it determines that it is in RT's best interest to solicit one consultant. Staff recommends that the Board approve a noncompetitive procurement and award a Contract for transit consulting services to Boothe Transit Consulting LLC for an amount not to exceed \$279,000, for a three-year term with two additional one-year options to renew.

RESOLUTION NO. 16-01-_____

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

January 11, 2016

APPROVING A NONCOMPETITIVE CONTRACT FOR TRANSIT CONSULTING SERVICES TO BOOTHE TRANSIT CONSULTING LLC.

BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, there is an urgent and compelling need to enter into a transit consulting services Contract with Booth Transit Consulting, LLC to retain the services of the expert that has been working with RT over the past decade on transit consulting services;

THAT, because of Mr. Boothe's expertise in providing transit consulting services to RT, it is in RT's best interest to award a Contract to Boothe Consulting Services, LLC;

THAT, pursuant to RT's Procurement Ordinance, Article 1.405B.2, the Board may award a noncompetitive Contract to one consultant upon a Best Interest finding;

THAT, the Contract between Sacramento Regional Transit District, therein referred to as "RT," and Boothe Transit Consulting, LLC, therein referred to as "Consultant," whereby Consultant agrees to provide Transit Consulting Services for an amount not-to-exceed \$279,000, for a three-year term with two additional one-year options to renew, is hereby approved.

THAT, the Chair and General Manager/CEO are hereby authorized and directed to execute said Contract.

JAY SCHENIRER, Chair

A T T E S T:

MICHAEL R. WILEY, Secretary

By: _____
Cindy Brooks, Assistant Secretary